

WHOLESALE PRICE LIST

IMPORTED

FALL BULBS

For Fall 1961 Delivery

The Dutch government has revaluated the guilder which may result in higher dollar prices. Place your order now and we will protect you against any increases.

Order Early - Save 10%

Orders from this list should be placed by July 1, 1961 to assure delivery in early September. After July 1, prices will be approximately 10% higher and the assortment smaller.

500 or more bulbs at 1000 rate if ordered in standard quantities as indicated before each group.

Less than 50 of any one variety will be charged at 20% above the 100 rate.

Minimum Order at these prices \$50.00. Orders less than that will be invoiced at 10% above these prices.

Terms: All prices f.o.b. Ottawa, Kans. No charge for packing. Orders for 10,000 or more bulbs subject to a discount of 5%. Terms to those of established credit: 1% discount for payment in 30 days from date of invoice, net 30 days. All bulbs offered subject to arrival. Prices subject to change without notice.

Case lots. All Orders for case lots received before July 1 will be packed in Holland especially for the customer. 3,000 to 5,000 assorted bulbs to a minimum case.

Pictures and Posters. On Minimum orders of \$50.00 or more we will furnish free of charge colored pictures of as many varieties as possible. Large brightly colored posters printed in Holland are available without charge for window and wall display. Requests for pictures and posters must accompany order.

Large Importers. We are one of the largest jobbers of imported Dutch bulbs in the midwest. In buying them through us, you can save on entry fees, cartage to and from the docks, insurance, and packing charges.

FREE SALES HELP

Colored Pictures of Dutch bulb flowers printed in Holland.

Colorful Display Posters Lithographed in Holland in full color.

Newspaper Mats

Illustrated Planting Instructions.

All of the above are furnished without charge but must be requested at the time of ordering.

WILLIS NURSERY COMPANY

OTTAWA, KANSAS

HYACINTHS

Hyacinths offer the finest possible combination of scent and color.

Packed 25, 50, and 100 per bag.

	Per 100	Per 1000
19 cm. and up, top size-----	17.50	160.00
18-19 cm., first size-----	15.00	143.00
17-18 cm., second size-----	13.50	127.00
16-17 cm., third size-----	12.50	110.00
15-16 cm., bedding size-----	10.00	90.00

BLUE

Bismarck, light blue; early forcer.
 Delft Blue, bright medium blue.
 Grand Maitre, soft medium blue.
 King of the Blues, dark blue; late forcer.
 Ostara, deep porcelain blue, early forcer.

PINK AND RED

Lady Derby, soft pure pink.
 La Victoire, best red.
 Pink Pearl, rose-pink.

WHITE

Carnegie, pure white; late forcer.
 L'Innocence, pure white; early forcer.

YELLOW

City of Haarlem, bright yellow.

TULIPS

Packed 50, 100, and 250 per bag.

Single Early Tulips

Flower early along with the Narcissi	11-12 cm		12 cm up	
	Per 100	Per 1000	Per 100	Per 1000
Brilliant Star- Vermilion-scarlet, yellow base.				
10"-----	9.00	80.00	11.00	95.00
Crimson Brilliant- Brilliant red. 14"-----	5.70	52.00	6.50	60.00
Keizerskroon- Red, golden yellow border. 17"---	7.30	67.00	8.30	76.00
Olympiade- Bright yellow. 17"-----	5.70	52.00	6.50	60.00
Pink Beauty- Vivid cherry-rose, center of petals striped white. 14"-----	7.30	67.00	8.30	76.00
Sunburst- Orange-yellow, flamed red. 16"-----	7.30	67.00	8.30	76.00
Ursa Minor- Deep golden yellow. 12"-----	6.30	57.00	6.90	63.00
White Hawk (Albion) Pure white. 14"-----	7.30	67.00	8.30	76.00

Double Early Tulips

Bloom after the Single Earlies.

All Gold- Buttercup yellow, large. 13"-----	9.50	87.00	11.00	95.00
Electra- Deep Carmine. 12"-----	9.50	87.00	11.00	95.00
Mr. Van der Hoeff- Golden yellow. 12"-----	9.50	87.00	11.00	95.00
Peach Blossom- Deep pink. 12"-----	9.50	87.00	11.00	95.00
Scarlet Cardinal- Glossy vermillion. Early forcer.-----	11.00	98.00	11.30	103.00
Schoonoord- Snow-white. 12"-----	10.50	95.00	11.00	98.00
Vuurbaak (Firedome)- Fiery scarlet, large. 12"-----	10.50	95.00	11.30	103.00

Darwin Tulips

Strong, tall stems and shapely flowers. Flower in May; in the extreme southern U. S. they bloom in April.

Afterglow- Orange-rose. 27"-----	5.50	50.00	6.00	56.00
All Bright- Carmine-red. 25"-----	5.50	50.00	6.00	56.00
Bartigon- Clear crimson red. 24"-----	5.50	50.00	6.00	56.00
Bartigon Maximus- Sport of Bartigon, very large. 26"-----	5.50	50.00	6.00	56.00

(Darwin Tulips continued on page three.)

WILLIS NURSERY CO., OTTAWA, KANSAS

Darwin Tulips- Cont'd	11-12 cm		12 cm up	
	Per 100	Per 1000	Per 100	Per 1000
Black Girl- Nearly true black. 30"-----	7.00	63.00	8.00	71.00
Bleu Aimable- Bright violet, steel-blue shading. 28"-----	4.50	41.00	5.00	46.00
Campfire- Deep scarlet. 24"-----	5.50	50.00	6.00	56.00
City of Haarlem- Brilliant scarlet. 27"-----	6.00	56.00	6.50	60.00
Clara Butt- Salmon rosy pink. 22"-----	5.50	50.00	6.00	56.00
Eclipse- Glistening blood red. 29"-----	6.00	56.00	6.50	60.00
Farncombe Sanders- Fiery rose scarlet. 30"-----	5.50	50.00	6.00	56.00
Faust- Dark satiny purple. 30"-----	5.50	50.00	6.00	56.00
Giant- Deep reddish-purple. 29"-----	5.50	50.00	6.00	56.00
Glacier- Pure white, yellow anthers. 30"-----	7.00	63.00	7.80	71.00
Golden Age- Deep golden yellow. 28"-----	5.50	50.00	6.50	60.00
Insurpassable- Lilac, large flower. 28"-----	4.40	40.00	5.00	46.00
Kriemhilde- Delicate white. 29"-----	5.50	50.00	6.00	56.00
La Tulip Noire (The Black Tulip) 28"-----	5.50	50.00	6.00	56.00
Margeaux- Deep wine-red. 30"-----	5.50	50.00	6.00	56.00
Marshall Montgomery- White, carmine edge. 24"-----	7.00	63.00	7.80	71.00
New Orleans- Plum-red, inside mahogany. 28"-----	5.50	50.00	6.00	56.00
Niphetos- Ivory yellow. 30"-----	5.50	50.00	6.00	56.00
Paul Richter- Geranium red. Best for Valentine's Day forcing. 22"-----	5.50	50.00	6.00	56.00
Perry Como- Salmon-rose. 27"-----	11.00	103.00	12.00	110.00
Philip Snowden- Light carmine rose. 25"-----	5.50	50.00	6.00	56.00
Pride of Haarlem- Cerise, large flower. 30"-----	4.40	40.00	5.00	46.00
Princess Elizabeth- Vivid rosy pink. 27"-----	5.60	51.00	6.00	56.00
Queen Juliana- Carmine-rose. 30"-----	5.50	50.00	6.00	56.00
Queen of the Night- Dark velvet-maroon. 29"-----	4.40	40.00	5.00	46.00
Scarlet O'Hara- Geranium red, black base. 30"-----	8.50	79.00	9.50	87.00
Scotch Lassie- Deep lavender-purple. 29"-----	4.40	40.00	5.00	46.00
Sunkist- Buttercup-yellow. 29"-----	5.50	50.00	6.00	56.00
The Bishop- Bright violet blue. 29"-----	7.00	63.00	7.80	71.00
Utah- Deep scarlet, good keeper. 28"-----	7.80	71.00	8.50	76.00
Utopia- Brilliant, cherry-red. 26"-----	5.50	50.00	6.00	56.00
White City (Mount Erebus)- White, yellow anthers. 30"-----	5.50	50.00	6.00	56.00
William Pitt- Very fine scarlet. 26"-----	4.40	40.00	5.00	46.00
Zwanenburg- Pure white, black anthers; bedder & forcer. 28"-----	5.50	50.00	6.00	56.00
Mixed- Splendid mixture of all colors-----	4.00	36.00	4.40	40.00

New Darwin Hybrid Tulips

A new race of tulips resulting from crossing Darwin and Fosteriana tulips.
Currently the largest tulips in culture.

Apeldoorn- Orange scarlet, black-edged yellow base. 28"-----	6.00	56.00	7.00	63.00
Empire State- Large, single red. Base yellow 29"-----	7.00	63.00	7.80	71.00
Franklin D. Roosevelt- Orange-scarlet, black base, bordered yellow. 27"-----	7.00	63.00	7.80	71.00
General Eisenhower- Brilliant scarlet, goblet-shaped. 28"-----	7.00	63.00	7.80	71.00
Gudoshnik- Creamy peach, rose edge, black anthers, purple base. 27"-----	7.80	71.00	8.70	79.00
Holland's Glory- Dazzling scarlet. 27"-----	7.80	71.00	8.70	79.00
London- Brilliant scarlet. 26"-----	7.00	63.00	7.80	71.00

(New Darwin Hybrid Tulips continued on page four)

WILLIS NURSERY CO., OTTAWA, KANSAS

New Darwin Hybrid Tulips

Cont'd	11-12 cm		12 cm up	
	Per 100	Per 1000	Per 100	Per 1000
Red Matador- Carmine, flushed scarlet. lasts longer than Red Emperor. Not quite so large, but blooms longer and holds its shape better.	24"5.50	50.00	6.00	56.00
Spring Song- Bright red, flushed salmon, white base. 26"-----	5.50	50.00	6.00	56.00

May Flowering Tulips (single late)

Bloom about the same time as Breeders and Darwins.

Carrara- Pure white; large, cup-shaped. 24"----	5.60	51.00	6.00	56.00
Golden Harvest- Bright lemon-yellow. 28"-----	4.50	41.00	5.00	46.00
Good Gracious- Orange, blushed yellow. 27"-----	7.00	63.00	7.80	71.00
Ivory Glory- Large, ivory-white. 29"-----	6.50	60.00	7.00	63.00
Marjorie Bowen- Buff, shaded salmon-orange, 28"	5.50	50.00	6.00	56.00
Marshal Haig- Brilliant scarlet. 30"-----	5.50	50.00	6.00	56.00
Mrs. John T. Scheepers- Chrome-yellow. 30"----	5.50	50.00	6.00	56.00
Pride of Holland- Yellow bordered red. 26"----	4.50	41.00	5.00	46.00
Rosy Wings- Pink form of Advance. 30"-----	5.50	50.00	5.00	46.00
Yellow Emperor- Brilliant Yellow. 28"-----	5.50	50.00	5.00	46.00

Lily Flowering Tulips

Gracefully re-curved petals, large flowers. Blooms at same time as Darwins and May Flowering Tulips.

Alaska- Deep lemon-yellow. 26"-----	7.00	63.00	7.80	71.00
Captain Fryatt- Garnet-red, violet-blue center.	7.00	63.00	7.80	71.00
China Pink- Pink, white base.-----	5.50	50.00	6.00	56.00
Lilac Time- Lilac-purple, yellow stamens. 22"-----	5.50	50.00	6.00	56.00
Queen of Sheba- Glowing brownish-red, edged orange.	7.00	63.00	7.80	71.00
White Triumphator- Pure white, exceptional quality.	5.50	50.00	6.00	56.00

Triumph Tulips

Cross of Single Early and Darwins. Blooms with Darwins.

Blizzard- (New)- Creamy white, large flower.--	8.00	71.00	8.50	79.00
Kansas- Snow-white, lemon-yellow center. 22"--	5.50	50.00	6.00	56.00
Red Signal- Bright red, blue base. Large. 25"--	5.50	50.00	6.00	56.00
Robinea- Scarlet with plum flush. 23"-----	(Top size only)		11.30	103.00
Wisconsin- Magenta-red, bordered white. 18"---	7.00	63.00	7.80	71.00

Peony Flowering Tulips

(Double Triumph)

Closely resemble peonies.

Arizona (Bonanza)- Carmine, yellow edge. 23"--	7.00	63.00	7.80	71.00
Eros- Old Rose. 20"-----	7.80	71.00	8.70	79.00
Golden Marvel- Large yellow. 22"-----	7.00	63.00	7.80	71.00
Indian Feathers- White feathered red. 24"-----	7.00	63.00	7.80	71.00
Lilac Perfection- Lilac. 22"-----	7.00	63.00	7.80	71.00
Livingstone- Red, yellow center. 18"-----	7.00	63.00	7.80	71.00
Mount Tacoma- Pure white. 23"-----	7.00	63.00	7.80	71.00
Orange Triumph- Orange-red, yellow edge.-----	7.00	63.00	7.80	71.00
Rocket- Scarlet. 20"-----	7.80	71.00	8.70	79.00
Symphonia- Brilliant rosy-carmine. 30"-----	7.00	63.00	7.80	71.00
Uncle Tom- Dark glittering red. 22"-----	7.00	63.00	7.80	71.00

	<u>Breeder Tulips</u>		11-12 cm		12 cm up	
			Per 100	Per 1000	Per 100	Per 1000
Large, strong-stemmed flowers with yellow centers. Bloom at the same time as the Darwins.						
Dillenburg- Salmon-orange. 27"-----	4.40	40.00	5.00	46.00		
George Grappe- Lavender-blue. 32"-----	5.50	50.00	6.00	56.00		
Indian Chief (Meyerbeer)- Coppery red. 32"-----	6.50	60.00	7.00	63.00		
Louis XIV- Rich dark purple shaded bronze and blue. 28"-----	6.00	56.00	7.00	63.00		
Orange Delight- Light bronze. 30"-----	6.50	60.00	7.00	63.00		
Pontiac- Mahogany-red, oval. 31"-----	6.00	56.00	7.00	63.00		
Papago- Large orange. 32"-----	6.00	56.00	7.00	63.00		

Parrot Tulips

Distinguished by their lacinated petals. Bloom about the same time as Darwins.

Black Parrot- Maroon-black. 26"-----	4.40	40.00	5.00	46.00
Blue Parrot- Rich bluish heliotrope. 29"-----	4.40	40.00	5.00	46.00
Discovery- Violet-pink. 27"-----	7.00	63.00	7.80	71.00
Fantasy- Soft rose, green streaks. 27"-----	6.00	54.00	6.50	59.00
Fire Bird- Deep coral-red. 27"-----	6.00	54.00	6.50	59.00
Orange Favorite- Bright orange, green blotches.	4.40	40.00	5.00	46.00
Parrot Wonder- Carmine-red.-----	7.00	63.00	7.80	71.00
Red Parrot- Raspberry-red. Tall stem.-----	7.00	63.00	7.80	71.00
Sunshine- Bright yellow. 14"-----	6.00	54.00	6.50	59.00
Texas Gold- Pale yellow. 24"-----	4.40	40.00	5.00	46.00
Therese- Bright carmine; white center, tinted blue. 30"-----	5.60	51.00	6.00	56.00

Rembrandt Tulips (Variegated Darwins)

Blooms at the same time as Darwins.

American Flag- Bright red, striped white. 30"---	7.00	63.00	7.80	71.00
Cordell Hull- Red, flamed white.-----	6.00	56.00	7.00	63.00
Mixed- Fine mixture.-----	6.50	60.00	7.00	63.00

Tulipa Species

	Per 100	Per 1000
The Earlies of all tulips.		
Clusiana (Lady Tulip)- Outer petals bright cherry-red, inner petals creamy-white. 8". Top size.	8.60	79.00
Fosteriana Princeps- Brilliant scarlet flowers up to 9" across. 15". 11-12 cm.-----	9.50	87.00
Kaufmanniana- The Waterlily Tulip, Creamy yellow, outside shaded soft red, inside deep yellow. 6". Top size.	8.60	79.00
Praestans Fuselier- Brilliant orange-red with several flowers on a branching stem. 10-11 cm.-----	19.00	175.00
Red Emperor (Improved)- Brilliant scarlet, immense flower often up to 9" across. Very early, 15". 11-12 cm.	7.00	63.00
Pandour (Greigii) (new)- Orange scarlet, black center. 16" Top size-----	9.50	87.00

NARCISSUS (Daffodils)

All Narcissi should be planted 6 to 8 inches deep.

Packed 50, 100, and 250 per bag or crate.

Trumpet Daffodils

	Per 100	Per 1000
Trumpet or crown as long as or longer than the perianth.		
Angel Wings- White trumpet; very attractive, good forcer.	10.50	95.00

(Trumpet Daffodils continued on page six)

Trumpet Daffodils

<u>Cont'd</u>	<u>Double Nose</u>	
	<u>Per 100</u>	<u>Per 1000</u>
Beersheba- Pure white, best for forcing.-----	10.50	95.00
Gloria- (new)- Best outdoor pure white trumpet.-----	10.50	95.00
Joseph MacLeod- (new)- Very large, well shaped yellow trumpet.--	10.50	95.00
King Alfred- Uniform clear yellow. 24"-----	10.50	95.00
Mount Hood- Pure white, very large.-----	10.50	95.00
Mrs. E.H. Krelage- Trumpet creamy, changing to pure white.-----	10.50	95.00
* Music Hall- Yellow trumpet, pure white perianth.-----	10.50	95.00
Rembrandt- Deep golden yellow, good for pots.-----	10.50	95.00
Unsurpassable- Huge deep golden yellow trumpet.-----	11.50	103.00

Note: *Other bicolors not recommended any more because they are subject to basal rot.

Short Cup Daffodils

Cup or crown measuring from one-third to nearly equal the length of the perianth.

Carlton- Clear soft yellow; large frilled-edged cup.-----	8.50	79.00
Cavaliero- Deep yellow perianth, orange-red cup.-----	8.50	79.00
Fortune- Yellow perianth, deep crown of blood-orange.-----	8.50	79.00
Geranium- White perianth, orange-red cup; bunch flowering.-----	6.00	56.00
Laurens Koster- Pure white perianth, orange cup. Free flowering.	6.00	56.00
Mrs. R.O. Backhouse- Ivory-white perianth; apricot trumpet.-----	6.00	56.00
Orange Glow- Sulphur-yellow perianth, dark orange cup.-----	8.50	79.00
Pink Fancy- Large pink cup, creamy perianth.-----	8.50	79.00
Walt Disney- (new)- Deep yellow, large cup, orange-red edge.---	8.50	79.00

Double Daffodils

Cheerfulness- Double, creamy-white, large clusters.-----	6.00	56.00
Double Campernelle- Yellow, 2-3 flowers per stem, sweet-scented.	7.80	71.00
Indian Chief- Large double, yellow with orange-red inner petals.	8.50	79.00
Inglescombe- Fully double, soft yellow.-----	6.00	56.00
La Argentine- (new)- White perianth; double apricot crown.-----	10.50	95.00
Texas- Large, Beautiful yellow with orange-red inner petals.---	6.00	56.00
Yellow Cheerfulness- Soft yellow, fully double.-----	7.80	71.00

C R O C U S

Packed 100 and 250 of a color and size per bag.

<u>BLUE</u>			<u>WHITE</u>			<u>PURPLE</u>		
	<u>100</u>	<u>1000</u>		<u>100</u>	<u>1000</u>		<u>100</u>	<u>1000</u>
10 cm. & over-	2.40	22.00	10 cm. & over-	3.65	33.00	10 cm. & over-	2.40	22.00
9 to 10 cm.---	2.00	18.00	9 to 10 cm.---	2.65	24.00	9 to 10 cm.---	2.00	18.00
8 to 9 cm.----	1.65	15.00	8 to 9 cm.---	1.75	16.00	8 to 9 cm.---	1.65	15.00
<u>YELLOW</u>			<u>STRIPED</u>			<u>MIXED</u>		
10 cm. & over-	1.90	17.00	10 cm. & over-	3.85	35.00			
9 to 10 cm.---	1.65	15.00	9 to 10 cm.---	3.00	28.00	7 to 8 cm.---	1.40	13.00
8 to 9 cm.----	1.40	13.00	8 to 9 cm.---	2.10	19.00			

MISCELLANEOUS AND ROCK GARDEN BULBS

Packed 100 and 250 per bag.

<u>Glory of the Snow</u>	<u>Per 100</u>	<u>Per 1000</u>	<u>Scilla (Squill)</u>	<u>Per 100</u>	<u>Per 1000</u>
Chionodoxa- Lucilliae; lilac blue, pale star-shaped center. Top size.			Campanulata (Spanish Scilla)-Top size.		
	1.10	10.00	Pink Blue White	2.75	25.00
Grape Hyacinths (Muscari)			Sibirica- Sky blue. Top.	2.65	24.00
Armeniacum (Improved Heavenly Blue)-			Snowdrops (Galanthus)		
Bright blue. Splendid forcer and out-			Nivalis Simplex (Single) Pure white.		
door planter. 9-10 cm.	1.40	13.00	Top size.	4.00	36.00
Armeniacum (Same) 7-8 cm.	1.00	9.00			

May 23, 1961

Subject: Juniper Grafts.

Due to a late cancellation and a change in our own planting plans, there are a few good Juniper Grafts still available. Wire, phone or write your order for immediate shipment. Offered subject to prior sale.

\$65.00 per 100

\$600.00 per 1000

(300 assorted at 1000 rate)

40	J. Ch. Iowa	70	J. Scop. Steel Blue
680	J. Ch. Maneyi	255	J. Scop. Sutherland
35	J. Ch. Mascula	70	J. Scop. Welchi
385	J. Scop. Blue Haven	165	J. Va. Burki (on Hetzi)
15	J. Scop. Chandler	125	J. Va. Canaerti
270	J. Scop. Cologreen	15	J. Va. Deforest Green
* 205	J. Scop. Gray Gleam (Pat.#848)	70	J. Va. Glauca
130	J. Scop. Moffeti	340	J. Va. Hill's Dundee
125	J. Scop. Pathfinder		

* - This variety priced at \$1.00 each.

THE WILLIS NURSERY COMPANY, OTTAWA, KANSAS

Phone Cherry 2-2525

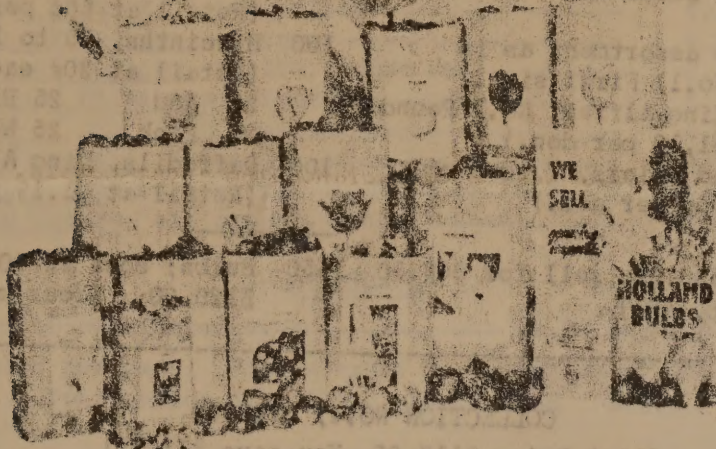
WHOLESALE PRICE LIST

IMPORTED

FALL BULBS

MONEY - SAVING COLLECTIONS

SPECIAL PACK COLLECTIONS FOR COUNTER SALES



You Save Up to 10% on Cost. Your

Markup Is 44% to 53% or More.

ORDER NOW FOR EARLY SEPTEMBER DELIVERY

These SPECIAL COLLECTIONS are especially designed for those who have not handled bulbs previously or for the store or shop with limited display space. With the illustrations on each bag in full color, no extra pictures are needed. To display, just open the sacks and arrange on any counter space. One or two risers (easily substituted for with empty boxes) will make an attractive, easily accessible display that creates a desire in your customer to acquire some of these beautiful flowers. Large brightly colored window or wall posters are furnished you, and a supply of planting instructions for your customers is with each collection of bulbs. One or more of the four collections listed on the next page would solve your Fall Bulb sales problems.

WILLIS NURSERY COMPANY

OTTAWA, KANSAS

SPECIAL MONEY-SAVING COLLECTIONS

COLLECTION NO.1 \$26.00

(List Price \$29.30. You save \$3.30)

- 650 Tulips, First size
 200 Bartigon, Red
 100 Golden Harvest, Yellow
 100 Princess Elizabeth, Pink
 50 White Queen
 50 Dillenburg, Orange
 50 Queen of the Night, Deep Purple
 100 Mixed Colors, all shades

650 Bulbs; cost \$26.00, sell for \$46.00
 (Retail for 10¢ each, or 85¢ per doz.
 Your markup, 44%)

COLLECTION NO.2 \$36.00

(List Price \$40.45. You save \$4.45)

1000 Bulbs

- 650 Tulips (Same assortment as in
 Collection No.1) First size.
 100 Daffodils, King Alfred, No.1 Round
 (Retail at \$1.19 per doz.)
 250 Crocus, Mixed Colors, 7 to 8 cm.
 (Retail at 60¢ per doz.)

1000 Bulbs; cost \$36.00, sell for \$68.50
 (Your markup, 48%)

COLLECTION NO.3 \$62.00

(List Price \$69.05. You save \$7.05)

- 1100 Tulips, First size
 150 Bartigon, Red
 150 Pride of Haarlem, Cerise
 100 Farncombe Sanders, Scarlet
 100 Princess Elizabeth, Pink
 100 Clara Butt, Salmon Pink
 150 Golden Harvest, Yellow
 50 Scotch Lassie, Bright Purple
 50 Pride of Holland, Yellow,
 bordered red.
 50 Dillenburg, Orange
 50 Queen of the Night, Deep
 Purple-black.

- 50 White Queen, White
 100 Mixed Colors, all shades
 (Retail for 85¢ per doz.)
 250 Crocus, 7 to 8 cm., Mixed Colors
 (Retail at 60¢ per doz.)
 100 Hyacinths, 15 to 16 cm.
 (Retail at 20¢ each)
 25 Red 25 Blue
 25 Pink 25 White
 100 Daffodils, King Alfred, No.1 Round
 (Retail at \$1.19 per doz.)

1550 Bulbs; cost \$62.00, sell for
 \$120.00. (Your markup, 49%)

COLLECTION NO.4, \$106.00

(List Price \$117.35. You save \$11.35)

2750 Bulbs.

- 1500 Tulips, First Size
 200 Bartigon, Red
 100 Pride of Haarlem, Cerise
 100 Farncombe Sanders, Scarlet
 100 Princess Elizabeth, Pink
 100 Clara Butt, Salmon-pink
 200 Golden Harvest, Yellow
 100 Scotch Lassie, Bright Purple
 100 Pride of Holland, Yellow,
 bordered red.
 100 Dillenburg, Orange
 100 Queen of the Night, Deep
 Purple-black.
 100 White Queen, White
 200 Mixed Colors, all shades (Retail for 85¢ per doz.)
- 500 Crocus, Mixed Colors.
 (Retail for 60¢ per doz.)
 250 Hyacinths, 15 to 16 cm.
 75 Red 75 Blue
 50 Pink 50 White
 (Retail at 20¢ each)
 250 Daffodils, King Alfred, No.1
 Round. (Retail at \$1.19 per doz.)
 250 Muscari (Grape Hyacinths) 8-9 cm.
 (Retail at 10 for 79¢)
 2750 Bulbs; cost \$106.00, sell for
 \$226.00 (Your markup 53%)

OPEN STOCK

The following list of Dutch Bulbs is available from open stock for refills in the Special Pack Collections throughout the regular selling season. All bulbs are packed in bags with full color picture of the bloom.

Order in multiples as indicated in each group. (viz: Tulips, 50 of a variety) We do not break bags in this special list.

NOTE: Original orders from this list must total \$25.00 or more. Refill orders require no minimum amount.

TULIPS

First size: 11 to 12 centimeters

Packed 50 bulbs per sack. Please order in multiples of 50 of a variety.

	Per 100
<u>Bartigon</u> , crimson red-----	\$5.00
<u>Clara Butt</u> , salmon rosy-pink-----	5.00
<u>Dillenburg</u> , salmon-orange-----	4.00
<u>Farncombe Sanders</u> , rose-scarlet-----	5.00
<u>Golden Harvest</u> , lemon-yellow-----	4.10
<u>Pride of Haarlem</u> , cerise-----	4.00
<u>Pride of Holland</u> , yellow, edged red-----	4.10
<u>Princess Elizabeth</u> , vivid rosy-pink-----	5.10
<u>Queen of the Night</u> , maroon-black-----	4.00
<u>Scotch Lassie</u> , lavender-----	4.00
<u>White Queen</u> , pure white-----	5.00
<u>Mixed Colors</u> , all shades-----	3.60

HYACINTHS

15 to 16 centimeters----- \$9.00 per 100

Packed 25 bulbs per sack. Please order in multiples of 25 of a color.

Your choice of: Blue Pink Red White

DAFFODILS

No.1 Round, \$7.90 per 100

Packed 50 bulbs per sack. Please order in multiples of 50 bulbs.

King Alfred. Giant yellow trumpet. Most popular daffodil.

CROCUS

7 to 8 centimeters, \$1.30 per 100

Packed 250 bulbs per sack. Please order in multiples of 250.

Mixed Colors, all colors; Blue Striped White Yellow
40% 20% 20% 20%

MUSCARI

(Grape Hyacinths)

8 to 9 centimeters, \$1.20 per 100

Packed 250 bulbs per sack. Please order in multiples of 250.

(Bright blue, bell-shaped flowers on straight spike)

PACKAGED PEONIES

WILLIS' IMPROVED PACKAGE

Ideal for Cash-and-Carry, Self Serve and
Counter Sales. Fall and Spring.

Fall 1961 - Spring 1962

Minimum Shipment: 50 packages, alike or assorted.

Please order in multiples of 10 of a variety.

Shipments begin early September.

Selling Season continues until ground freezes.

Stock No. 80 - W

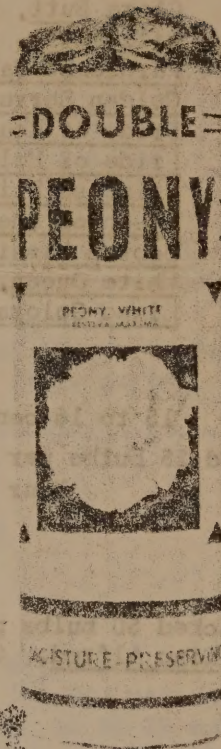
3-year old Peony roots. Large, strong, young, healthy plants wrapped individually in attractive packages of yellow enameled stock, lined with waterproof paper and capped with moisture-resistant cellophane. Labeled with large pictures (4X5") printed in full natural colors. Complete planting instructions on each package. Popular named varieties. Approximate shipping weight, 1 lb. per package.

Cost Each----- .50¢

Edulis Superba, old rose-pink
Felix Crousse, brilliant crimson
Festiva Maxima, large early, white
Karl Rosenfield, bright crimson
Mons. Jules Elie, light rose-pink

NOTE: Colors sell in approximately the following proportions:

Pink 35%, Red 45%, White 20%.



WILLIS NURSERY COMPANY

Ottawa, Kansas

5/22/61

L I N E R S T H A T L I V E

All in pots for late planting.

Immediate Shipment

S H R U B S

	Each Per 100	Each Per 1000		Each Per 100	Each Per 1000
Berberis (Barberry)			Lagerstroemia (Crape Myrtle)		
mentorensis, 2 $\frac{1}{4}$ "-----	\$0.25	\$0.20	Hewitt's Rose, 2 $\frac{1}{4}$ "-----	\$0.18	\$0.16
Calicarpa (Bearty Berry)			Philadelphus (Mock Orange)		
dichotoma, 2 $\frac{1}{4}$ "-----	.18	.16	coronarius, 2 $\frac{1}{4}$ "-----	.17	.15
Cornus (Dogwood)			Physocarpus (Ninebark)		
Kelsey's Dwarf, 2 $\frac{1}{2}$ "-----	.18	.16	opulifolius nana, 2 $\frac{1}{4}$ "-----	.18	.16
Cotoneaster			Spiraea		
divaricata, 2 $\frac{1}{4}$ "-----	.20	.18	Anthony Waterer, 2 $\frac{1}{4}$ "-----	.19	.17
Crape Myrtle (See Lagerstroemia)			japonica coccinea, 2 $\frac{1}{4}$ "-----	.20	.18
Desmodium (Bush Clover)			thunbergi, 2"-----	.18	.16
penduliflorum, 2 $\frac{1}{2}$ "-----	.20	.18	Syringa (Lilac)		
Deutzia			rothomagensis, pink-flowered,		
corymbosa, 2 $\frac{1}{2}$ "-----	.18	.16	2 $\frac{1}{4}$ "-----	.20	.18
Euonymus			Viburnum		
alatus compactus, 3"-----	.25	.20	opulus, 2 $\frac{1}{2}$ "-----	.18	.16
alatus compactus, 2 $\frac{1}{4}$ "-----	.18	.16	opulus, sterile, 2 $\frac{1}{4}$ "-----	.18	.16
Forsythia (Golden Bell)			Weigela		
Goldleaf, new, 2 $\frac{1}{4}$ "-----	.18	.16	Java Red, 2 $\frac{1}{4}$ "-----	.20	.18
Spring Glory, 2 $\frac{1}{4}$ "-----	.18	.16	Newport, 2 $\frac{1}{2}$ "-----	.18	.16
viridissima bronxensis, 2"-----	.18	.16	rosea, 2 $\frac{1}{4}$ "-----	.18	.16
Hypericum (St. John's Wort)					
kalmianum, 2 $\frac{1}{4}$ "-----	.18	.16			

E V E R G R E E N S

Juniperus (Juniper)			Juniperus		
chinensis pfitzeriana, 2 $\frac{1}{4}$ "-----	.22	.20	glauca hetzi, 2 $\frac{1}{4}$ "-----	.20	.18
chinensis pfitzeriana,			kosteri plumosa, 2 $\frac{1}{4}$ "-----	.22	.20
Golden, 2 $\frac{1}{4}$ "-----	.22	.20	sabina, 2 $\frac{1}{4}$ "-----	.22	.20
communis depressa plumosa,			Taxus (Yew)		
2 $\frac{1}{4}$ "-----	.22	.20	cuspidata, 2 $\frac{1}{4}$ "-----	.22	.20

V I N E S A N D G R O U N D C O V E R S

Ajuga (Carpet Bugle)			Lonicera (Honeysuckle)		
pyramidalis, 2"-----	.20	.18	Goldflame, 2 $\frac{1}{4}$ "-----	.18	.16
reptans, 3"-----	.22	.20	japonica halliana, 2"-----	.14	.12
reptans, 2"-----	.18	.16	Redgold, tellmanniana, 2 $\frac{1}{4}$ "-----	.20	.18
Celastrus (Bittersweet)			Yellownet, 2"-----	.18	.16
scandens, 2 $\frac{1}{4}$ "-----	.18	.16	Vinca (periwinkle)		
Clematis			minor, 3"-----	.22	.20
paniculata, 2"-----	.17	.15	minor, 2"-----	.18	.16
Euonymus			minor, Bowles, 2"-----	.20	.18
fortunei minimus, 3"-----	.35	.30			
fortunei minimus, 2"-----	.25	.20			

300 alike or assorted at 1000 rate.

WILLIS NURSERY COMPANY

OTTAWA, KANSAS

BULK RATE
U. S. Postage
PAID
Ottawa, Kansas
Permit No. 65



WHOLESALE PRICE LIST

IMPORTED

BULBS FOR

FALL 1961

DELIVERY

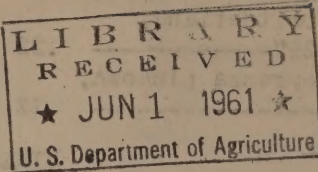
BUY EARLY
AND SAVE!

This attractive display box available to our customers. Write for particulars.

See Page 11 for **"LINERS THAT LIVE"**

Available for immediate shipment for lining out this spring. Plant potted liners for profit!

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Ralph R. Shaw
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